



The 8 Step Litmus Test for Hiring a Contractor



1. Reputation

The Contractor's reputation is very important. The company that handles your remodeling project should not only have the necessary experience but they should be able to back it up with a list of happy customers. The ultimate compliment to a remodeling company is repeat and referral clients. This means that they not only do great work, they maintain high levels of service and professionalism.

2. Trustworthy

Make sure you trust your contractor. Are you comfortable with him? What's your gut reaction? Trust your instincts. Call up some of the contractor's former clients and ask a few questions. Were they happy with the work done? Did the contractor follow up on his word? How would they rate the contractor?

3. Knowledgeable

The contractor you choose should be knowledgeable in the art of remodeling - full of imaginative ideas, suggestions and product selections. These, combined with your input, make for a win-win remodeling project.

4. Good Communicator

Does the contractor listen to you when you make suggestions or have ideas? Not just nodding when you speak to him but really listening and working with you and your ideas or wishes. Can you get in touch with him when you need him? Does he return your calls promptly?

5. Prompt

A contractor's day is busy, but so is yours. Promptness does count. If he's going to be late the least he can do is take a moment to give you a courtesy call. If he keeps his word at this stage of the game - chances are he'll keep it throughout your project. If he doesn't you would do well to look elsewhere.

6. Clean

A good contractor will protect your home. Construction can be dusty and dirty. Make sure that your contractor will take the appropriate measure to control dust and protect your property. Ask him what measures he plans to take to protect your property.

7. The Right Fit

You'll be spending a lot of time with your contractor. It's of utmost importance that you feel comfortable with him, and that you genuinely respect each other. It's even better if you have complementing personalities.

If you don't get along during those first few meetings it's a good idea to look for a different contractor. Renovating can be stressful enough without adding personality conflicts to the mix.

THIS NEXT SECRET, though an important one, was left till last for a very significant reason – if the contractor you're thinking of using does not fit the above 7 criterion this last one won't make any difference...

8. Written Proposal

Nothing is worse than a disagreement because the terms weren't written down. Make sure the details and job specifications are included. If the contractor refuses to give you anything in writing... *RUN*... as fast as you can in the other direction.

ARMED WITH THIS important criterion list you'll have all you need to save yourself from making any costly mistakes.

© D4 Construction 2008

For the Contractor that passes 'The 8 Step Litmus Test'... **Call Mike at: 250-572-4812**

You've found a good contractor, what's next? **Sign up for our FREE REPORT - Planning Your Renovation – www.remodelingitright.com**